

Delivering Food With Purpose

Annual Report 2022



Leadership Message

Dear friends,

We concluded our strategic planning process in 2022. Now, amidst an exciting and still-ongoing rebrand (an effort aimed at helping us to capture and represent the work we do and engage even more people in it), we're pleased to share with you this Annual Report. Because, as much as we grow and evolve as a company, our fundamental commitment to keeping good food from going to waste and centering people at the heart of everything we do, is unwavering.

This report is intended to be a snapshot: a high-level overview of who we are, what we do, how and why we do it. But it's off the page and on the road where we realize our purpose. We realize our purpose in partnership with food retailers and nonprofits. We realize our purpose in collaboration with community members and elected officials working on policy solutions at the intersection of wasted food, food insecurity, and the climate emergency. We realize our purpose in conversation with supporters like you whose investment in our work enables us to deliver.

And it is with your ongoing support that we will continue to deliver food with purpose.



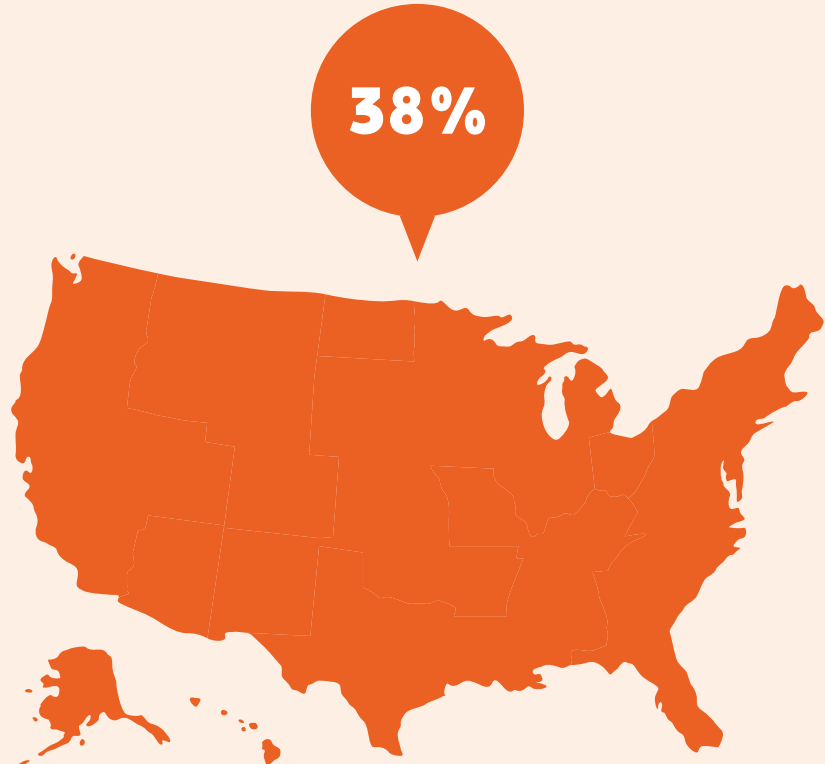
Ashley Stanley
Founder & CEO



Lisa Fall
Chair, Board of Directors



Our Work in 2022



Why We Do It
38% of all available food in the United States goes unsold or uneaten (ReFED). But if we rescued just 31% of this food, we'd be able to feed everyone facing food insecurity in the United States today.



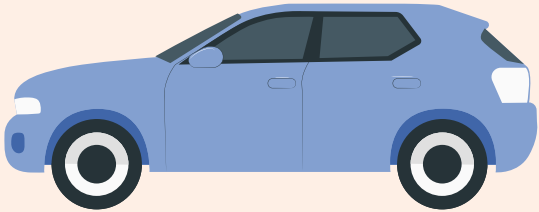
OUR

EST.  2010

FOCUS

We operated in **63** different cities and towns.

- Our Focus**
Preventing good food from going to waste in Massachusetts with:
- 10** routes across Massachusetts, including in the Boston, Framingham, Worcester, and Springfield areas
 - 85** food vendor partners
 - 198** nonprofit partners

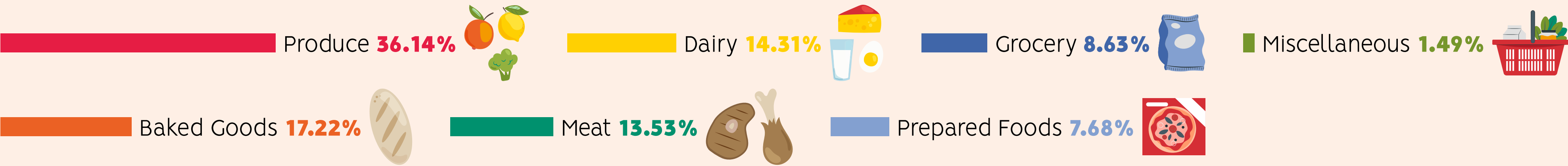


By keeping food out of landfills, we prevented the equivalent greenhouse gas emissions of **1,335 passenger vehicles** taken off the road for a year.

The food we rescued reached **371,126 people** across the Commonwealth – roughly one third of them children.



The foods we rescued were:



Vendors

Our retail partners include grocery stores, wholesalers, farms, and farmers' markets. When food doesn't sell, we work with them to pick it up and distribute it, same day, to nonprofit food programs in our network.

Our focus is on perishable food like produce, meat, and dairy because these nutritionally-dense foods are also the most often wasted.

The food we rescued from our vendor partners in 2022 had a value of over \$8.3M dollars.

Allandale Farm
Baldor
Big Y Foods, Inc.*†
Boston Area Gleaners
Boston Green Academy
Brothers Marketplace*
Community Harvest Project
Costco Wholesale*
The FruitGuys
Dole and Bailey
Meta Platforms, Inc.†
Fresh Box Farms
Green City Growers
Hannaford
Land's Sake
Little Leaf Farms†

Moose Hill Farm
Red Fire Farm*
Roche Bros. Supermarkets, Inc.*†
Shaw's*
Star Market*†
The Stop & Shop
Supermarket Company*†
Sudbury Farms*
Target Corporation*
Trader Joe's*
Volante Farms
Walden Local Meat
Wegmans Food Markets, Inc.*
Whole Foods Market*†
Worcester Regional Food Hub

* Multiple Locations
† Financial Supporter



Nonprofits

Nonprofits partnering with Lovin’ Spoonfuls include pantries, meal programs, shelters and transitional housing programs, senior centers, after-school programs, and more. They receive food at no cost, so they’re able to spend less of their own program dollars on food.

In 2022, we launched two new routes: our first route in Worcester County and our second route in MetroWest.



12 Step Education Program New England, Inc.
A Place To Turn
A Servant’s Heart Food Pantry
ABCD*
AIDS Project Worcester Inc
Alexander Magnolia Cooperative
All Nations Church
Allston Brighton Area Planning Action Committee
Allston–Brighton Food Pantry
Arlington EATS
Ashland Food Pantry
Julia E. Butler Youth and Family Center
Boston Rescue Mission
Boston Spanish Seventh Day Adventist Church
Boston Temple Seventh–Day Adventist Church
Boston Warm
Bread of Life Malden
Bridges Homeward*
Brookline Food Pantry*
Cambridge Community Center
Canton Food Pantry
Cape Verdean Association of Boston
Caritas Communities*
Casa Nueva Vida*
CASPAR, Inc.

Catholic Charities of Boston
Catholic Charities of Worcester County
Centre Street Food Pantry
Charlestown Coalition
Countryside Village Apartments
Crossroads Cafe
Crossroads Family Center
Daily Bread Food Pantry
Daniel’s Table
East Boston Community Soup Kitchen
East Boston Harborside Community School
East Boston Neighborhood Health Center
East End House
East Longmeadow Senior Friendship Club
El Buen Samaritano
Eliot Community Human Services*
Elizabeth Peabody House
En Ka Pantry
Epiphany School
First Central Bible Church – The Lord’s Food Pantry
Franklin Food Pantry
Freedom Hill Community Church
Freedom House of God – Community Lifeline Pantry
Friday Night Supper Program

Friendly House
Longmeadow Open Pantry
Gandara Mental Health Center*
Grace Church Federated – Food Pantry
Grace Ministries
Granada House
The Gray House
Green Island Neighborhood Center
Haley House
Harvest on Vine
Heading Home, Inc.*
Healthy Baby, Healthy Child
Healthy Waltham
Hector Reyes House
Hildebrand Family Self Help Center
Hoops and Homework
Hope House Addiction Services
House of Refuge International, Inc. – Project Hope Pantry
ICNA Relief – Amal Women’s Center
Interfaith Social Services
John M. Barry Boys & Girls Club of Newton
Julie’s Family Learning Program
The Good Shepherd Haitian Baptist Church of Boston
Leahy Holloran Community Center
Leicester Food Pantry

* Multiple Locations
Continues on next page ➔

Nonprofits (cont.)

Living in Freedom Together (LIFT)*	Norwood Food Pantry	Boston	The Cambridge Women's Center
Loaves & Fishes Food Pantry	Northeastern Mutual Aid	Salvation Army*	The Dimock Center*
Lorraine's Soup Kitchen and Pantry	Open Door Dinner	Selah Day Resource Center	The Dwelling Place
Madison Park Development Corporation	Open Pantry Community Services, Inc.*	South Middlesex Opportunity Council, Inc.*	The WellStorm, Inc.
Margaret Fuller House	Open Table Food Pantry	Sojourner House	Tifereth Raphael, Inc.
Martin Luther King, Jr. Family Services, Inc.	Orient Heights Tenant Association	South End Community Health Center	Transition House
Mary Queen of the Rosary Food Pantry	Orthodox Food Center	South Street Youth Center	United Way of Pioneer Valley
Massachusetts Avenue Baptist Church	Pantry of Hope	Southborough Food Pantry	United Way of Tri-County
Medway Food Pantry	The Parish Cupboard	Southern Jamaica Plain Health Center	USO Council of Pioneer Valley
Metro Boston Alive, Inc.	People Helping People Food Pantry	Southwest Community Food Center	Victory Temple Church of God in Christ Food Pantry
MetroWest YMCA	Pernet Family Health Service	Spencer Senior Center	Volunteers of America – Hello House
Milford Senior Center	Power of God International Ministry	St. Andrew's United Methodist Church	Women's Recovery Home
Milford Youth Center	Project Just Because	St. Bridget's Food Pantry	Wakefield Interfaith Food Pantry
Millis Senior Center	Project SOUP Food Pantry	St. Francis House	Walnut Street Center
Mission Church Ministries	Oasis Food Pantry	St. John's Congregational Church – Friend's Place Food Pantry	Waltham Boys & Girls Club
My Brother's Table	Providence Ministries – Margaret's Pantry	St. Mary's Center for Women and Children	Waltham Community Day Center
Mystic Valley Elder Services	Quinsigamond Village Community Center	St. Monica–St. Augustine Church Food Pantry	Woburn Council of Social Concern
Natick Service Council	Real Truth Food Pantry	St. Paul AME Church Food Pantry	Women's Lunch Place
Needham Community Council Food Pantry	Revival International Center	St. Paul's Victory Assembly of God	Worcester Adult Learning Center
Needham Council on Aging	Roca de Salvacion	St. Stephen's Food Pantry	Worcester Boys & Girls Club
Net of Compassion	Rosie's Place	Sudbury Food Pantry	Worcester Families Feeding Families
New Orchard Hill Estates	Rounding the Bases Inc.	Sudbury Senior Center	Yes We Care, Inc.
Newton Food Pantry	Roxbury Youthworks		YMCA Boroughs Branch
	Safe and Sound Recovery Center		YouthConnect
	Salesian Boys and Girls Club of East		YWCA Tanner Residence



* Multiple Locations

Contributors

With your philanthropic support in 2022, we were able to maintain and grow our food rescue and hunger relief mission. Our food rescue staff recovered, on average, over 82,000 lbs. of food per week.



CORPORATE & FOUNDATION DONORS

\$250,000+

Bank of America

\$100,000 – \$249,999

Burkehaven Family Foundation
Digital Federal Credit Union
Foundation for MetroWest
Frieze Family Foundation
Gerstner Philanthropies
MetroWest Health Foundation
The Ajana Foundation

\$50,000 – \$99,999

Anonymous (4)
Boston Public Health Commission
Cummings Foundation
Department of Agricultural Resources
Health Foundation of Central Massachusetts
Mabel Louise Riley Foundation
Middlesex Savings Charitable Foundation
Roche Bros. Supermarkets**
Stoops Family Foundation
The Jack & Kathy Shields Family Foundation

Tito's Handmade Vodka
Yawkey Foundation

\$25,000 – \$49,999

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Doe Family Foundation
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HarborOne Bank
The Llewellyn Foundation
The Nord Family Foundation
The Sudbury Foundation
The William and Lia G. Poorvu Family Foundation

\$10,000 – \$24,999

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Arbella Insurance Foundation
Cabot Family Charitable Trust
Cambridge Savings Bank
Cushman & Wakefield
Environmental Protection Agency
Fallon Health
Greater Worcester Community Foundation

Income Research + Management
Jamestown Charitable Foundation
Little Leaf Farms**
Lobster Cove Foundation
Massachusetts Medical Society and Alliance Charitable Foundation
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Prince Lobel Tye LLP
Reliant Foundation
State Street Foundation
The George F. and Sybil H. Fuller Foundation
The Irene E. and George A. Davis Foundation
Toast.org
Whole Foods Market**

\$5,000 – \$9,999

Boston Medical Center
Brookline Bank
Cafco Construction
Cambridge Community Foundation
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GWF LLC
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P&G Gillette
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Rockland Trust Charitable Foundation

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The Bushrod H. Campbell and Adah F. Hall Charity Fund
The Fred Harris Daniels Foundation
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Tufts University
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Wild Geese Foundation

\$1,000 – \$4,999

A Servant’s Heart Food Pantry*
Altar’d State
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Enterprise Holdings Foundation
Formaggio Kitchen
Intel Corporation
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Red Ventures
Scott Family Foundation
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The Rothstein Foundation
Town Fair Tire Foundation

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\$100,000 – \$249,999

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Mariann and Andy Youniss

\$50,000 – \$99,999

Lisa and Christopher Fall

\$25,000 – \$49,999

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\$10,000 – \$24,999

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David Fischer
Adam Kahn and Kimberly Smith
Jill and Stephen Karp

Dr. Paul Lesser and Dr. Karen McKoy
Diana Limbach Lempel
Christopher Myers and Joanne Chang
Darin and Debbie Samaraweera
Stevie and David Spina
Marjorie Ward

\$5,000 – \$9,999

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Kathleen O’Connor and Laurence Manchester
Hans Oh

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Susan Rapoport
Yesim and Mark Richardson
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Gayle and Michael Schumacher
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Melinda Stanford and Bill Grimes
Caren Stanley
Elizabeth Stott
Cheryl and Richard Talbot
Susan Tofias
Karen Tucker and Jerry Avorn
Sam Voigt
William and Susan Volkmann
Elizabeth Wagner
Kent and Stacy Walker
Susan Warshauer
Lee Webster and David Barone



Leadership Team

From food rescue to development, communications, public affairs, and administration, our team is united by a shared commitment to our mission.

Ashley Stanley

Founder & CEO

Erin Keohane

Chief Advancement Officer

Sean Ahern

Senior Director of Operations

Joni Kusminsky

Senior Director of Communications & Public Affairs

Sara D'Alessandro

Director of Strategic Administration

Nicole Kfoury

Program Director

Kati Sigel

Director of Development, Corporate & Foundation Relations

MEET OUR FULL TEAM HERE >

* List current to May 2023



Board of Directors

Lisa Fall, Chair

Chief Executive Officer, BSTX LLC, and President, BOX Exchange LLC

Sandy Cades, Treasurer

Chief Financial Officer, Communities For People, Inc.

Adam Kahn, Secretary

Partner, Foley Hoag LLP

Ashley Stanley, Committee Chair

Founder and CEO, Lovin' Spoonfuls

Armand Adande, At Large

Head of Sales – Americas, Comet X-Ray

Adam Amontea, At Large

President, Cafco Construction Management, LLC

Nancy Freed, At Large

Partner, Prince Lobel Tye LLP

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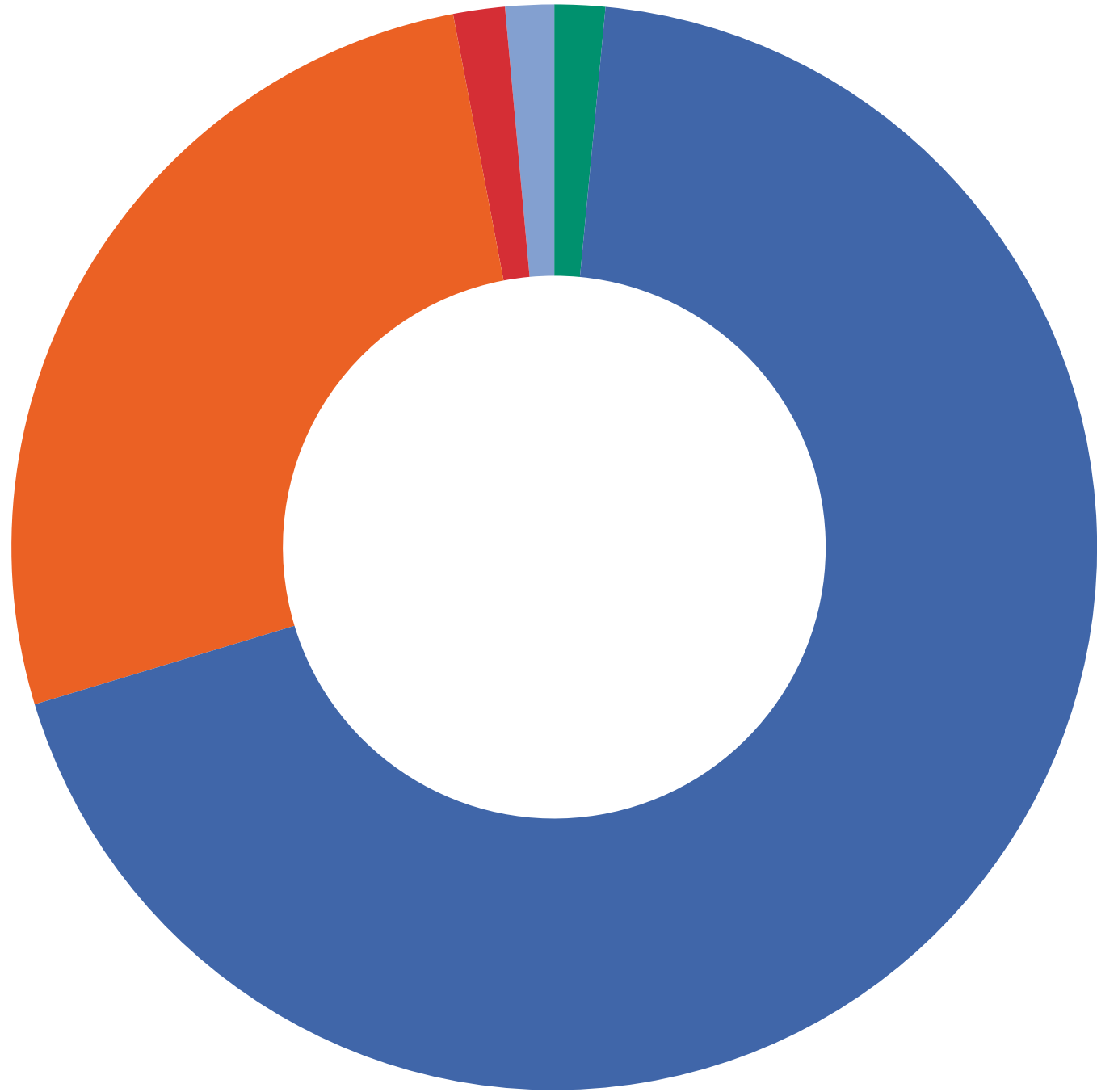
* List current to May 2023



Financials

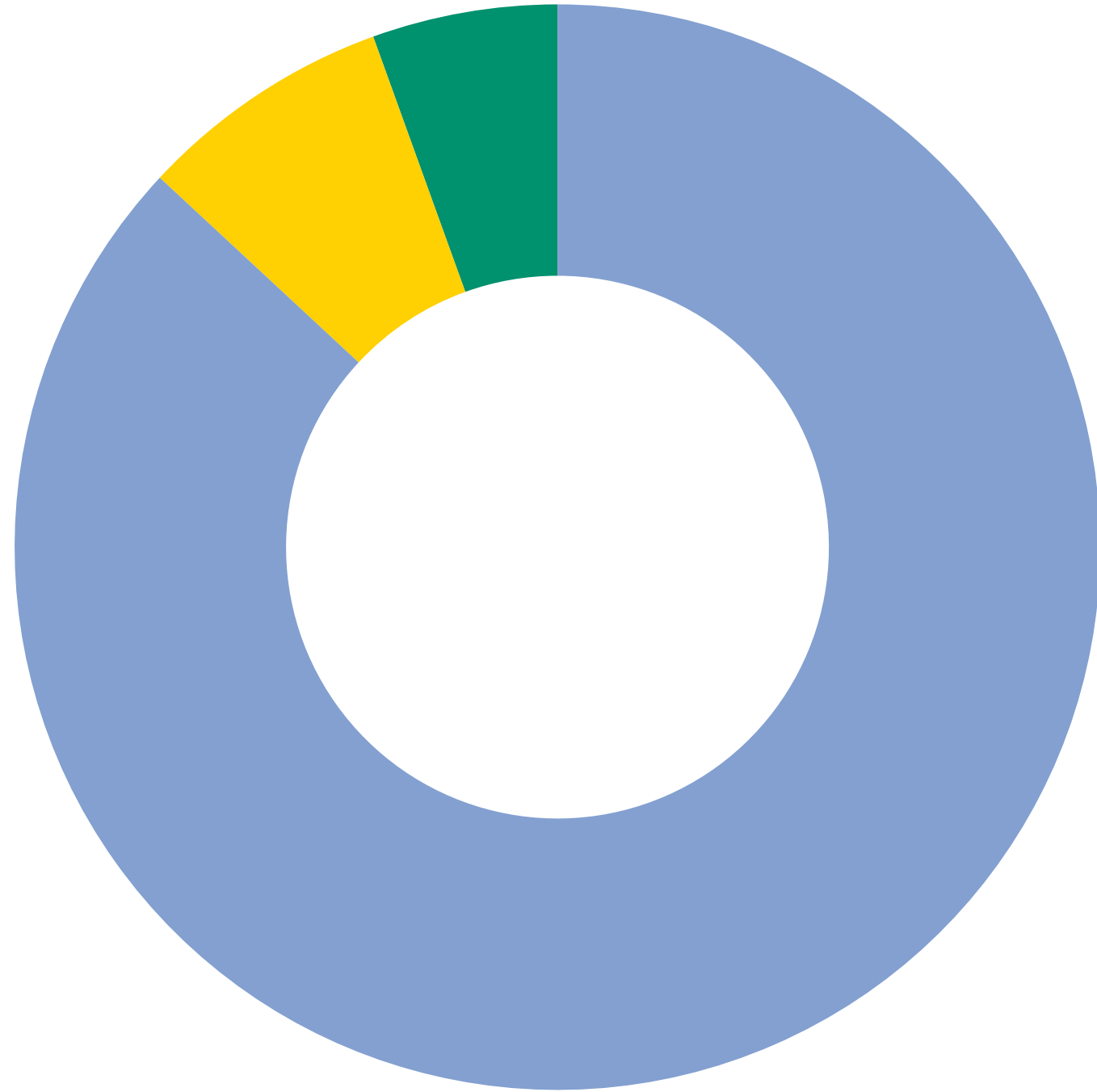
2022 Revenue

Special Events (net)	\$181,746 (1.5%)
In Kind Food	\$8,302,040 (69%)
Grants & Contributions	\$3,219,912 (27%)
Other Income	\$185,629 (1.5%)
Non-Operating Revenue	\$174,832 (1%)
TOTAL	\$12,064,159



2022 Operating Expenses

Program Services	\$10,446,702 (87%)
Fundraising	\$910,112 (8%)
General & Admin	\$662,611 (5%)
TOTAL	\$12,019,425



Program Services (inclusive of In Kind Food)

General	\$628,519
Greater Boston	\$6,741,023
MetroWest	\$1,470,675
Hampden County	\$1,044,692
Worcester	\$548,161
Plenty Education Program	\$13,632



In the News

[Click each image to read more.](#)



How 5 Nonprofits Are Tackling Food Waste on a Macro Level
Simply Recipes



Lovin' Spoonfuls Begins Worcester Food Rescue Route
MassLive



Lovin' Spoonfuls Delivers Its 25 Millionth Pound of Rescued Food
Boston Globe



Lovin' Spoonfuls

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